



## HUNDREDS OF LABOR FUNDS NATIONWIDE CHOOSE EXPRESS SCRIPTS.

Our dedicated, experienced account teams support both local and large national labor clients. We offer extensive cost-management and clinical solutions designed for the unique needs of collectively bargained plans, helping to drive out waste and reduce trend. With our accountable, consultative service model, you can count on us.

### PHARMACIES

- » Express Scripts Pharmacy<sup>SM</sup> – the convenience of home delivery for your most important medications with specialized care, free shipping and 29% average savings<sup>1</sup> compared to a standard retail pharmacy copayment
- » Accredo – high-touch specialty pharmacy with 24/7 clinical support to treat the most complex conditions
- » Retail pharmacy networks – a range of options to increase plan savings while preserving member convenience

### BY THE NUMBERS

- » Total Adjusted Prescriptions: 1.478 Billion in 2013
- » Generic Fill Rate: 80.9%  
Express Scripts Pharmacy Dispensing Accuracy: 99.99%
- » Employees: 30,000 | No. 24, Fortune 500

**Millions of  
union members  
and their families count  
on Express Scripts.**

» At Express Scripts, we enable better decisions and help you achieve healthier outcomes through Health Decision Science<sup>SM</sup>.

Our unique approach combines three essential disciplines:

**BEHAVIORAL SCIENCES**

By understanding why people behave the way they do, we can develop solutions that make the right choice the easiest choice for members, caregivers and physicians.

**CLINICAL SPECIALIZATION**

Focuses on the most chronic, complex and often the most costly medical conditions. Specialist pharmacists and nurses work directly with patients and caregivers to provide support and enable the best decisions.

**ACTIONABLE DATA**

Allows us to identify members most at risk for making bad decisions. We deliver relevant safety and savings information to pharmacists, physicians and patients at *the point of decision*.

» Designed using insights from the Express Scripts Lab, our industry-leading solutions address four key decision areas for patients and their caregivers:



**BETTER BENEFIT CHOICES**

Optimize the design of a benefit to achieve economic, clinical, administrative and strategic objectives.



**BETTER DRUG CHOICES**

Facilitate the proper use, selection and amount of the safest, most cost-effective generics and preferred brands.



**BETTER PHARMACY CHOICES**

Help patients and their providers choose the most cost-effective, highest-quality pharmacies for their conditions.



**BETTER HEALTH CHOICES**

Increase clinical effectiveness, safety and affordability.

